

Brief Rationale

December 20, 2013 CARE ASSIGNS 'CARE BB+' AND 'CARE A4+' RATINGS TO THE BANK FACILITIES OF ALECTRONA ENERGY PVT LTD

Facilities	Amount (Rs.crore)	Ratings ¹	Remarks
Long-term Bank Facilities	17.00	CARE BB+ [Double B Plus]	Assigned
Short-term Bank Facilities	5.50	CARE A4+ [A Four Plus]	Assigned
Total Facilities	22.50		

Rating Rationale

Ratings

The ratings assigned to the bank facilities of Alectrona Energy Private Limited (AEPL) factors in its limited track record of operations, moderately leveraged capital structure with working capital intensive nature of operations and intense competition in the solar power sector. The ratings also take note of the government policies associated with the solar power industry. The ratings, however, draw strength from the experience of the promoters in the energy sector, growing order book of the company and the financial support extended to the company from the promoters.

Going forward, the ability of AEPL to increase its scale of operations while prudently managing its working capital requirement and timely infusion of the capital to support the envisaged high growth levels are the key rating sensitivities.

Background

Alectrona Energy Private Limited (AEPL) is a Chennai-based Engineering, Procurement and Construction (EPC) contractor engaged in the execution of turn-key projects in the solar power sector. AEPL was promoted by Mr Rohit Rabindranath in May 2010 and is part of the Zynergy group, which is establishing its presence in the solar power segment. AEPL undertakes large turn-key projects for government entities like Tamil Nadu Energy Development Authority (TEDA), Agency for Non-conventional Energy and Rural Technology (ANERT) and large private sector players.

As per the audited results for FY13 (refers to the period April 1, 2012 to June 30, 2013), AEPL generated a PAT of Rs.0.2 crore on a total operating income of Rs.61.5 crore. During Q1FY14, the company clocked a total operating income of Rs.26.4 crore and a PAT of Rs.1.3 crore.

Analyst Contact

Name: P Sudhakar Tel: 044-2849 7812 Mobile: +91-94422 28580 Email: p.sudhakar@careratings.com

CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.

¹Complete definitions of the ratings assigned are available at www.careratings.com and in other CARE publications



Brief Rationale

<u>Disclaimer</u>

CARE's ratings are opinions on credit quality and are not recommendations to sanction, renew, disburse or recall the concerned bank facilities or to buy, sell or hold any security. CARE has based its ratings on information obtained from sources believed by it to be accurate and reliable. CARE does not, however, guarantee the accuracy, adequacy or completeness of any information and is not responsible for any errors or omissions or for the results obtained from the use of such information. Most entities whose bank facilities are rated by CARE have paid a credit rating fee, based on the amount and type of bank facilities.



Brief Rationale

CARE is headquartered in Mumbai, with Offices all over India. The office addresses and contact numbers are given below: HEAD OFFICE: MUMBAI

Mr. D.R. Dogra Managing Director Mobile : +91-98204 16002 E-mail : dr.dogra@careratings.com

Ms. Meenal Sikchi Vice President –Bank Loan & Instrument Rating Mobile: +91-9819009839 mail: meenal.sikchi@careratings.com **Mr. Rajesh Mokashi** Dy. Managing Director Mobile +91-98204 16001 E-mail: rajesh.mokashi@careratings.com

Mr.Ankur Sachdeva Vice President – Banks & Financial Services Mobile: +91-9819698985 E-mail: ankur.sachdeva@careratings.com

CREDIT ANALYSIS & RESEARCH LTD

HEAD OFFICE 4th Floor, Godrej Coliseum, Somaiya Hospital Road, Off Eastern Express Highway, Sion (East), Mumbai - 400 022 |Tel: +91-022- 6754 3456 | E-mail: care@careratings.com | Fax: +91-022- 6754 3457.

KOLKATA | Ms. Priti Agarwal | Cell: +91-98319 67110 | Tel: +91-33- 4018 1600/ 1602 | E- mail: priti.agarwal@careratings.com | 3rd Flr., Prasad Chambers (Shagun Mall Bldg), 10A, Shakespeare Sarani, Kolkata -700 071

CHENNAI | Mr. V Pradeep Kumar | Cell: +91 9840754521 | Tel: +91-44-2849 7812/2849 0811 | Fax: +91-44-2849 0876 | Email: pradeep.kumar@careratings.com | Unit No. O-509/C, Spencer Plaza, 5th Floor, No. 769, Anna Salai, Chennai - 600 002

AHMEDABAD | Mr. Mehul Pandya | Cell: +91-98242 56265 | Tel: +91-79-40265656 | Fax: +91-79-40265657 | E-mail:mehul.pandya@careratings.com | 32, Titanium, Prahaladnagar Corporate Road, Satellite, Ahmedabad - 380 015.

NEW DELHI | Ms. Swati Agrawal | Cell: +91-98117 45677 | Tel: +91- 11- 2331 8701/ 2371 6199 | E-mail: swati.agrawal@careratings.com | 3rd Floor, B -47, Inner Circle, Near Plaza Cinema, Connaught Place, New Delhi - 110 001.

BENGALURU | **Mr. Dinesh Sharma** | Cell: +91 9900041975 | Tel: +91-80-41150445 | 41654529 E-mail: dinesh.sharma@careratings.com | Unit No. 1101-1102, 11th Floor, Prestige Meridian II, No. 30, M.G. Road, Bengaluru- 560 001.

HYDERABAD | Mr. Saikat Roy || Tel: +91-40-40102030 |

E-mail: saikat..roy@careratings.com | 401, Ashoka Scintilla | 3-6-520, Himayat Nagar | Hyderabad - 500 029.

PUNE | Mr. Rahul Patni | Cell: +91-78754 33355 | Tel: +91-20-4000 9000 |

E-mail: rahul.patni@careratings.com | 9th Floor, Pride Kumar Senate, Plot No. 970, Bhamburda, Senapati Bapat Road, Shivaji Nagar, Pune - 411 015.

JAIPUR | Mr. Rahul Jain | Cell: +91-9314921496 | Tel: +91-0141-4020213/14 |

E-mail: <u>rahul.jain@careratings.com</u> |304, Pashupati Akshat Height, s Plot No. D-91, Madho Singh Road, Near Collectorate Circle, Bani Park , Jaipur – 302016.